## ADVERTISING RATES » PRINT

# **dps** 2015

### **DISPLAY FOUR-COLOR RATES**

|                       | Frequency Discount Levels |         |         |         |         |         |  |  |
|-----------------------|---------------------------|---------|---------|---------|---------|---------|--|--|
|                       | 1x                        | 3x      | 6x      | 9x      | 12x     | 18x     |  |  |
| Full Page             | \$6,950                   | \$6,260 | \$5,560 | \$4,870 | \$4,520 | \$4,310 |  |  |
| 2/3 Page              | \$5,910                   | \$5,320 | \$4,730 | \$4,140 | \$3,840 | \$3,670 |  |  |
| 1/2 Page Vertical     | \$3,790                   | \$3,420 | \$3,040 | \$2,660 | \$2,470 | \$2,360 |  |  |
| 1/2 Page Horizontal   | \$3,790                   | \$3,420 | \$3,040 | \$2,660 | \$2,470 | \$2,360 |  |  |
| 1/3 Page              | \$3,475                   | \$3,128 | \$2,780 | \$2,433 | \$2,259 | \$2,155 |  |  |
| 1/4 Page              | \$2,572                   | \$2,314 | \$2,057 | \$1,800 | \$1,671 | \$1,594 |  |  |
| Marketplace Spotlight | \$500                     | \$488   | \$400   | \$350   | \$325   | \$310   |  |  |
| Showcase              | \$650                     | \$618   | \$587   | \$558   | \$550   | \$550   |  |  |
|                       |                           |         |         |         |         |         |  |  |

\*Half page ads can be sent as horizontal or vertical. Please specify orientation at time of insertion.

| CLASSIFIED  |       |       |       |       |       |       |
|-------------|-------|-------|-------|-------|-------|-------|
|             | 1x    | 3x    | 6x    | 9x    | 12x   | 18x   |
| Linear inch | \$300 | \$293 | \$240 | \$210 | \$195 | \$186 |

### MAXIMUM IMPACT INSERTS & OUTSERTS (Supplied 80 lb)

| Frequency Discount Levels    |         |         |         |         |         |         |  |  |
|------------------------------|---------|---------|---------|---------|---------|---------|--|--|
|                              | 1x      | 3x      | 6x      | 9x      | 12x     | 18x     |  |  |
| Full Page—2 sides            | \$8,250 | \$8,044 | \$6,600 | \$5,775 | \$5,363 | \$5,115 |  |  |
| BRC Card 4.25" x 6"<br>(max) | \$1,800 | \$1,755 | \$1,440 | \$1,260 | \$1,170 | \$1,116 |  |  |

### TARGET CHARTS

|       | Frequency Discount Levels |       |       |       |     |  |  |  |  |
|-------|---------------------------|-------|-------|-------|-----|--|--|--|--|
| 1x    | 3x                        | 6x    | 9x    | 12x   | 18> |  |  |  |  |
| \$795 | \$775                     | \$636 | \$557 | \$517 | ¢   |  |  |  |  |

| Full | \$795 | \$775 | \$636 | \$557 | \$517 | \$493 |
|------|-------|-------|-------|-------|-------|-------|
| Half | \$495 | \$483 | \$396 | \$347 | \$322 | \$307 |
|      |       |       |       |       |       |       |

| PREMIUM POSITIONING                         |                |
|---|----------------|
| Cover 2, 3 , 4                              | 15% Premium    |
| Opposite TOC                                | 10% Premium    |
| Within first 10 pages (excluding opposite T | OC) 5% Premium |

| TOP 30 AWARD PLAQUES |                 |  |  |  |  |  |
|----------------------|-----------------|--|--|--|--|--|
| One                  | Each Additional |  |  |  |  |  |
| \$150                | \$75            |  |  |  |  |  |

### How To Supply Artwork:

All ads need to be sent in digital format. Below you will find guidelines to supply us with the artwork for your ads. If you have any questions or concerns, please feel free to contact your sales representative.

### Acceptable Electronic Art Includes:

- High-resolution PDF files (please mark as such)
- Illustrator EPS files, with all fonts outlined and all artwork embedded and converted to CMYK. Pantone colors will not print properly and MUST BE CON-VERTED to CMYK process

All submissions should include a high-resolution PDF to allow us to check for color and/or font drops. DPS cannot be held responsible for improperly prepared files if a PDF is not sent.

When Sending Disc include a color printout of ad and a laser printout of what the disc contains. Acceptable discs are CDs.

Mail All Artwork and proofs to: DPS c/o Rockport Custom Publishing, 100 Cummings Center, Suite 321E, Beverly, MA 01915

### FTP Uploading:

Ads under 20MB stuffed (.sit file size), can be sent via FTP to our customer site. Please stuff all files into one .sit document. Please name all stuffed files with advertiser name. *All case sensitive*.

ftp://rockportpubs.com Username: Rockportftp Password: Uploadftp09

DPS is not responsible for improperly prepared ads, however, every ad is preflighted before being placed and every effort possible is made to make sure ads run correctly. The advertiser will be notified of incorrectly prepared ads.

### **Reprints and PDFs Available**

Contact your national account executive for more information.

Advertising 978-921-7850

sales@dpsmagazine.com

Editoral 978-921-7850 ext.14 edit@dpsmagazine.com Art Department 978-921-7850 art@rockportpubs.com



## ADVERTISING RATES » WEB

# **dps** 2015

| WEBSITE                    |            |             |            |           |         |         |
|----------------------------|------------|-------------|------------|-----------|---------|---------|
| Months                     | 1          | 3           | 6          | 9         | 12      | 18      |
| Leaderboard                | \$1,400    | \$1,330     | \$1,120    | \$980     | \$910   | \$868   |
| Super Leaderboard          | \$1,750    | \$1,663     | \$1,400    | \$1,225   | \$1,138 | \$1,085 |
| Wide Skyscraper            | \$1,950    | \$1,853     | \$1,560    | \$1,365   | \$1,268 | \$1,209 |
| Banner Home Page           | \$975      | \$926       | \$780      | \$683     | \$634   | \$605   |
| Banner ROS                 | \$975      | \$878       | \$780      | \$683     | \$634   | \$605   |
| Big Box Unit Home Page     | \$1,400    | \$1,260     | \$1,120    | \$980     | \$910   | \$868   |
| Big Box Unit ROS           | \$1,400    | \$1,260     | \$1,120    | \$980     | \$910   | \$868   |
| Button Home Page           | \$625      | \$563       | \$500      | \$438     | \$406   | \$388   |
| Button ROS                 | \$625      | \$563       | \$500      | \$438     | \$406   | \$388   |
| Interstitial*              | \$1,500    | \$1,350     | \$1,200    | \$1,050   | \$975   | \$930   |
| Prices based on rotation o | f un to th | ree creativ | ve units * | Priced ne | r week  |         |

Prices based on rotation of up to three creative units. \*Priced per week

| SITE CHANNEL SPONSORSHIP |         |         |         |       |       |       |  |  |  |
|--------------------------|---------|---------|---------|-------|-------|-------|--|--|--|
| Months                   | 1       | 3       | 6       | 9     | 12    | 18    |  |  |  |
|                          | \$1,250 | \$1,219 | \$1,000 | \$875 | \$813 | \$775 |  |  |  |

Includes logo on our homepage within the site channel navigation bar and links to your landing page; as well as Big Box Unit on channel's landing page.

| ENEWSLETTER - PRICED PER DEPLOYMENT |       |        |         |       |       |       |  |  |  |
|-------------------------------------|-------|--------|---------|-------|-------|-------|--|--|--|
| Deployments                         | 1     | 3      | 6       | 9     | 12    | 18    |  |  |  |
| Primary Banner                      | \$875 | \$853  | \$700   | \$613 | \$569 | \$543 |  |  |  |
| Secondary Banner                    | \$775 | \$756  | \$620   | \$543 | \$504 | \$481 |  |  |  |
| Deservative us to 50 mm             |       | 1-1:4: | -1 #150 |       |       |       |  |  |  |

Banner plus up to 50 words of text, additional \$150

| DEDICATED EMAIL BLAST<br>Deployed from our server | \$0.30 per name |
|---|-----------------|
| BUYERS GUIDE LISTING<br>Website Link              | \$150           |
| Company Logo or Graphic                           |                 |
| Additional Product Categories                     | \$75            |
| Expanded Copy 50 Words Additional/Listing         | \$125           |
|   |                 |

### MAILING LIST RENTAL

 $140\ {\rm per}$  thousand. Selects are available for an additional  $10\ {\rm per}$  select.

### TARGET CHARTS

Starting at \$795, chart posted on the Web for six months. Ask your national account executive for more information.

| DIGITAL EDITION SPONSORSHIP |         |         |         |         |       |       |  |  |  |
|-----------------------------|---------|---------|---------|---------|-------|-------|--|--|--|
| Months                      | 1       | 3       | 6       | 9       | 12    | 18    |  |  |  |
|                             | \$1,500 | \$1,463 | \$1,200 | \$1,050 | \$975 | \$930 |  |  |  |

Your logo located on the opening page of our monthly digital edition, with click-thru capabilities to the website of your choice. Your 468x60 pixel banner is also featured in out notification email to subscribers.

| EVENT HIGHLIGHTS - PRICED PER DEPLOYEMENT |       |       |       |       |       |       |
|---|-------|-------|-------|-------|-------|-------|
| Deployments                               | 1     | 3     | 6     | 9     | 12    | 18    |
|   | \$595 | \$580 | \$476 | \$417 | \$387 | \$369 |

#### SPECIFICATIONS:

Text: Up to 150 words of text (No bullet points) Graphic: 150(h)X220(w) pixels, 72 dpi, JPEG, .GIF, or .PNG Categories: Digital Printing, Finishing, Packaging, Media, Document Management, Workflow

Payment: Net 30 days. Advertisers may establish credit with DPS or pay by credit card. Publisher accepts Master Card and Visa credit cards and will apply a 3.0% surcharge for credit card purchases. Publisher will apply a finance charge of 1.5% per month to balances existing 30 days past the billing date. Bills are rendered approximately one week after the issue has been mailed. Any accounts 90 days or more past due are subject to collection. Commission: Recognized agencies are eligible to receive 15% discount of gross billing on space and color as commission, provided artwork is in electronic file format. No commission allowed on mechanical and other miscellaneous charges. DPS will revoke agency commission on billings not paid 90 days after billing date. Closing Dates: Insertion orders and space reservations are due no later than the ad space closing date. Copy to be publication-set is due 7 days prior to the ad material due date. DPS will not accept any cancellations after the ad space closing date. Short Rate/Rebates: Advertisers will be short-rated (billed at the earned rate), if within 12 months from the date of the first insertion, they do not use the amount of space upon which their billings have been based. Previous contract advertisers will be rebated if, within 12 months from their first insertion, they have used sufficient additional space to warrant a lower rate than that at which they have been billed. Rates: Rates become effective for all advertisers with the January/February 2015 issue. With respect to advertisers under contract, advertising rates may be changed upon 60 days notice. With respect to all other advertisers, Publisher accepts all insertion orders subject to provisions of the current rate card. Policies: 1. Publisher reserves the right to insert the word "Advertisement," when, in the Publisher's opinion, an advertisement resembles editorial material. 2. Publisher shall not be liable for any costs or damages, consequential or otherwise, in excess of the amount paid for the advertisement, resulting from a mistake in, or failure to publish, an advertisement or for any other reason. Publisher will assume no responsibility for any loss, expense or liability resulting from any claims or legal actions concerning a statement, inference, defamation, libel, violation of privacy, plagiarism, or, copyright or trademark infringement in a published ad. 3. Advertisers and agencies assume liability for all advertising content, including text, representation and illustrations, and also assume responsibility for any claim arising therefrom made against Publisher. 4. Publisher reserves the right to reject any advertising. 5. Publisher cannot be held responsible for circumstances beyond its control causing delays in delivery or non-delivery, such as acts of God. However, Publisher reserves the right to hold advertiser and or its advertising agency jointly and severally liable for such monies as are due and payable to Publisher for advertising its agent ordered and was published. Publisher will not be held liable for any errors or omissions on the reader service page since this is a free service. 6. Special positioning of advertisements, if available, will incur a 15% added charge. Advertisers ordering Cover 2 or 3 will incur a 15% added charge; Cover 4 will command a 15% added charge. Publisher must acknowledge in writing its acceptance of a request for a specific preferred position. 7. If Publisher does not receive material by closing date, position may be lost. Publisher may use advertiser's prior ad material if new material is not received in time, 8, No conditions other than those set forth here and on the rate card shall be binding on Publisher unless specifically agreed to in writing by Publisher. Publisher will not be bound by conditions printed or appearing on insertion orders or copy instructions which conflict with provisions of this rate card. Terms are subject to change by Publisher without notice. Production: Mechanical preparation for advertisements, such as typesetting, paste-up, copy changes, film duplications, film mailing and bringing ads within conformance of specifications, will be billed to the advertising agency or advertiser and will be non-commissionable. Production charges may apply for miscellaneous artwork changes. For information on inserts, contact the sales department. Publisher will not be held liable for any errors and omissions when making changes to any artwork. Cancellations: Publisher will not accept any cancellations after the closing date. Notifications of cancellation must be received no later than the closing date and must be in writing.

## dps 2015 MECHANICAL SPECIFICATIONS

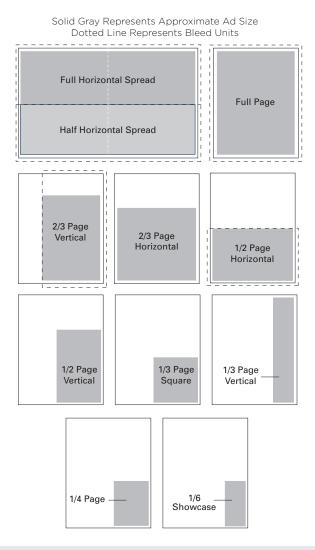
Magazine Trim Size: 8.125" x 10.875" (inches)

Magazine Bleed Size: 8.625" x 11.375" (inches)

### There is a .25" bleed on all sides of the page.

**Live Area:** Keep all important text and images at least 0.5" (inches) away from the trim on all sides.

**Rich Black:** C=60, M=30, Y=30, K=100.



| NON BLEED UNITS IN INCHES                  | WIDTH  | HEIGHT  |
|--|--------|---------|
| Spread (2 pages)                           | 15.250 | 9.875   |
| 1/2 Page Horizontal Spread                 | 15.250 | 4.875   |
| Full Page                                  | 7.125  | 9.875   |
| 2/3 Page Horizontal                        | 7.125  | 5.750   |
| 2/3 Page Vertical                          | 4.690  | 8.600   |
| 1/2 Page Vertical                          | 4.690  | 7.500   |
| 1/2 Page Horizontal                        | 7.125  | 4.875   |
| 1/3 Page Vertical                          | 2.250  | 8.600   |
| 1/3 Page Square                            | 4.700  | 4.700   |
| 1/4 Page                                   | 3.600  | 4.300   |
| Showcase (1/6 Page)                        | 2.125  | 4.250   |
| Classified                                 | 2.125  | 1, 2, 3 |
| Target Charts Full Ad                      | 2.24   | 4.19    |
| Target Charts Half Ad                      | 2.24   | 2.69    |
| Product Center                             | 3.50   | 2.30    |
| 1/2 Page Buyers Guide Ad (Horizontal Only) | 7.125  | 4.87    |
| 1/4 Page Buyers Guide Ad (Vertical Only)   | 3.60   | 4.30    |
|  |        | нысна   |

| BLEED UNITS IN INCHES      | WIDTH  | HEIGHT |
|----------------------------|--------|--------|
| Spread (2 Pages)           | 16.750 | 11.375 |
| Full Page                  | 8.625  | 11.375 |
| 2/3 Page Vertical          | 5.400  | 11.375 |
| 1/2 Page Horizontal        | 8.625  | 5.375  |
| 1/2 Page Horizontal Spread | 16.750 | 5.375  |

### WEB SPECIFICATION: JPEG or GIF Format at 72 dpi

| Leaderboard       |                                  |
|-------------------|----------------------------------|
| Super Leaderboard |                                  |
| Wide Skyscraper   |                                  |
| Banner            |                                  |
| Big Box Unit      |                                  |
| Button            | 120x60 or 120x100 pixels, Max 4K |
| Buyers Guide Logo |                                  |

### SITE CHANNEL SPECIFICATIONS

| Company Logo for Navigation Bar | 130x35 pixels  |
|---------------------------------|----------------|
| Big Box Unit                    | 300x250 pixels |

### DIGITAL EDITION SPONSORSHIP SPECIFICATIONS

| Company Logo       | Max height .75"            |
|--------------------|----------------------------|
|                    | Max width 1.75" at 300 dpi |
| eNewsletter Banner | 468x60 pixels, Max 15K     |

TOP 30 PLAQUE ...... Company Logo 300 dpi, minimum 1" tall

UPLOAD FILES TO: ftp://rockportpubs.com | Username: Rockportftp Password: Uploadftp09

### OF NOTE:

- The username and password are both case-sensitive. Please include the name of the company in the file name, so the file is easily identified.
- Copy and paste images into the "Incoming Files" folder, then the "DPS" folder.
- Please make sure files are 300 dpi or higher.
- If you are using a MAC, you will need Fetch software for the site to work properly. If you do not have the proper software, you can download a trial version of Fetch at: http://fetchsoftworks.com/

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